

MAR Business Conference CE Class

Missouri Association of REALTORS® School ID # 10100

“Real Estate Service Strategies in the Information Age - *Staying on Track and in Compliance with Your Clients and Customers*”

Wednesday, April 7, 2010

2:00-5:00 p.m.

University Plaza, Springfield

MREC Approved for 3 Hours Elective CE Credit Course ID # 1010010018

Presented by Missouri Association of REALTORS®; Hosted by Women's Council of REALTORS® and MO CRS Chapter

This course is designed to show real estate professionals how they can use the latest technology tools to manage real estate transactions, track agency disclosure and compliance with applicable laws, protect consumer information, reduce legal risk and provide buyers and sellers with extensive information to help them make informed decisions.

Most e-transactions, if they don't begin on the web, involve the web. Participants will gain an understanding of the differences among today's real estate consumers and how to mix high tech and high touch to best suit their clients.

- Deliver timely information to consumers and demonstrate responsive representation to clients throughout the transaction.
- Adhere to the Law of Agency and fully understand agency representation issues and responsibilities.
- Assure compliance with Federal, State and Local Fair Housing and ADA Laws.
- Comply with Do-Not-Call and Cam Spam Laws as well as NAR's Code of Ethics and Standards of Practice.
- Avoid misrepresentation and conflict of interest issues.
- Present CMAs, conduct listing presentation and present offers electronically.
- Implement systems to protect client data and privacy.

You won't want to miss this class! Seating is on a first-come, first-serve basis!



National Instructor—Amy Chorew

Amy Chorew is a nationally recognized instructor who is highly experienced at helping managers and agents maximize the opportunities that technology offers them.

Her knowledge of the industry and the latest technologies available along with her unique ability to translate it all into easy-to-understand language make her consistently a top-rated instructor throughout the country. Her relaxed and confident training style allows students to learn in a stress free and enjoyable environment.

Amy teaches skill development courses, CE, and GRI across America and Canada delivered live and through webinars. She regularly teaches for NAR and is a respected presenter at almost every education venue imaginable.

April 7, 2010 - “Real Estate Service Strategies in the Information Age ...” with Amy Chorew

Early bird fee: \$25 through March 17, 2010; \$35 after March 17, 2010

Name _____

Home Address _____

City and State _____ Zip _____

License # (NOT Soc. Sec. #) _____

Daytime Telephone # _____ Email _____

Method of Payment Check Enclosed Visa MasterCard Discover

Card # _____ Exp. Date _____

MAR cancellation Policy: Thirty (30) days in advance, 100% refund; Fourteen (14) days in advance, 50% refund; Less than fourteen (14) days in advance, NO refund

Mail your registration to:
M.A.R.
P.O. Box 1327
Columbia, MO 65205-1327,
or Fax: 573/445-7865

Questions? Call M.A.R.:
800-403-0101,
Terry x117 or Alika x119

If you have a disability
requiring special
accommodations, please
explain on back of this form.