



PRESIDENT'S LETTER

Kevin Winters
2015 LOBR President

I am writing this letter Thursday, February 26th and it is cold outside! Every winter, I always want spring to be here sooner than it is. I'm looking at next week's forecast and I see 55 for a high next Tuesday and I'm thinking, Holy Cow, about time!

Thank you to everyone who came out for our annual chili cook-off competition. We had a great crowd and attendance. Everyone had a really good time.

Congratulations to Helen Riggins for the overall best chili and to Sunrise Title for 2nd best. If you didn't attend, you missed a great time.

Our next meeting will be March 17th, this will be a breakfast meeting at the Board Office and obviously, because it is St Pats Day, Dave Schulz is planning something special. Be sure to attend.

Our April meeting will be the Annual Awards Celebration. Dave Schulz has planned a big event. The meeting will be at The Stable, next to Cannon Smoke Saloon. We will have a DJ and Horse Races!

Last year the horse races were a huge success and Very Entertaining! You won't want to miss the races and the Awards Presentations. Come and be recognized for your well deserved work in 2014!

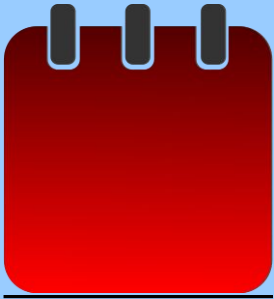
A few notes to mention:

The Board of Directors filed a request with NAR for a \$2500.00 grant to be used to support the Community Bridge Study which is being sponsored by the Lake West Chamber. We were excited to learn NAR approved the grant. Joy Frederiksen is our Board's representative and she has been putting a lot of hours to this effort.

There has been/will be many changes to the Real Estate website, e.g. Trulia, Zillow, Realtor.com and more. I'm sure you noticed all the email from eLookyLoo.com! I was wondering who/what in the world is this? Part of the changes going on with these sites, so be patient and hang on. We will keep you posted with any progress.

In parting, let's be positive that Spring will be here soon!

Thank you
Kevin Winters, 2015 Board President



Officers/Directors –

2015

President –

Kevin Winters, 374-5206
kevinwinters@remax.net

Vice President –

Dave Schulz-374-520
davelakehomes@yahoo.com

Secretary –

Kathy Hagan – 873-1400
kdhprop@charter.net

Treasurer –

Barb Stockwell – 374-5206
barbsellsrealestate@yahoo.com

Local Director –

Joy Frederiksen - 374-5206
joysellsthelake@gmail.com

Local Director –

Vicki Brown – 372-5549
lakeozarkproperty@yahoo.com

Local Director-

Phyllis Flinn – 374-5400
Phyllis.flinn@yahoo.com

Local Director –

Bill Johnson – 374-0769
eaglesnestrealty@aol.com

State Director –

Nancy Rogers- 374-1331
Nancy@lakebuy.com

State Director –

Mickey LaFerla – 552-8625
mllaferla@gmail.com

State Director -

Beth Riggins - 374-5206
Briggins1960@yahoo.com



March 17, 2015 Breakfast Meeting

Join us for a General Membership Meeting on Tuesday, March 17, in The West Wing, beginning at 9:00 am. The program is not yet finalized, but the menu will be breakfast casserole, sweet rolls, and mixed fruit. Coffee, tea and water included.

Cost is \$7.00 per person

There will also be a beverage table set up serving mimosa's and bloody mary's for a "donation".



Make your reservation, 374-6646, or email
linda.yelton@lobr.net



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Lake of the Ozarks Board of Realtors
Board of Directors Meeting
February 11, 2015

The meeting was called to order by Kevin Winters at 9:00am

Present: Kevin Winters, Vicki Brown, Nancy Rogers, Bill Johnson, Linda Yelton, Joy Fredericksen, Phyllis Flinn, Dave Schulz, Kathy Hagan, Beth Riggins

Absent: Barb Stockwell

The minutes of the January 21, 2015 meeting were approved.

Road Maintenance Agreement: Motion was made and passed for Linda to write to Tony Oddo to discuss road maintenance further.

2015 Strategic Plan will be discussed by MAR on March 9th. Linda Yelton will attend.

Grant requested from NAR for bridge study has been approved. Joy Fredericksen will attend meeting on February 17 and report back to board.

A motion failed to add a policy to private remarks in Listings stating if property has audio and/or video surveillance, and the listing firm is aware of it.

A motion passed to obtain a quote for cost to change "owner" to "Owner's Full Legal Name" to MLS field.

New Offices Approved: Star Commercial Realty

New Members Approved: Brandon Martin, Reece & Nichols Golden Key
Sheryl Giambalvo, Star Commercial Realty

New 2015 MLS Committee Member approved and passed: Carol Browne.

2015 Committee Chairs Approved and Passed:

Awards: Dave Schulz
Bylaws: Vicki Brown
Education: Ellen Tietmeyer
RPAC: Diana Sutherland
Programs: Dave Schulz
MLS: Beth Riggins
Finance: Barb Stockwell

Meeting adjourned at 10:05 am.

Committee Chairs

Awards/Programs
Dave Schulz

Community
Involvement

Education

Finance
Barb Stockwell

Legislative/Bylaws
Vicki Brown

MLS
Beth Riggins

RPAC
Diana Sutherland

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MEMBER UPDATES

NEW MEMBERS

Brandon Martin, Reece & Nichols Golden Key
Sheryl Giambalvo, Star Commercial Realty LLC
Steve Hampton, Century 21 Land & Shores

NEW OFFICES

Star Commercial Realty LLC

NEW AFFILIATES

TRANSFERRED

RE-ACTIVATED

DROPPED

Vivian Watts, Gold Star Realty & Auction
George Casey, Colliers
Nolan Sousley, Gold Star Realty & Auction
Kyle Simpson, Jason Whittle All Pro
Boomer Potts, Jason Whittle All Pro
Mindy Molinar, Jason Whittle All Pro
Ethan Leigh, Jason Whittle All Pro
Karin Brambilla, Jason Whittle All Pro
Troy Meyer, Jason Whittle All Pro
Donna Meyer, Jason Whittle All Pro
Terry Ross, Jason Whittle All Pro
Karen Bunt, Jason Whittle All Pro
Matt Ford, Jason Whittle All Pro
Shannan Cox, Jason Whittle All Pro
JoAnn Slead, Jason Whittle All Pro
Michael Pillman, Jason Whittle All Pro
Jason Whittle, Jason Whittle All Pro

Link to Roster of active Affiliate Members:
[2015 Affiliate Roster](#)

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Nicholas & Tami Sutterer
NMLS: 283150/306049

Lake of the Ozarks Board of REALTORS®
February 24, 2015

The meeting was called to order by President, Kevin Winters, at 6:00 pm, and he led the Pledge of Allegiance.

Minutes from the last meeting were approved.

Judges and Contestants for The Battle of the Bowls were introduced. Kevin pointed out the new signs on the wall showing Affiliates who have selected Friend and Advocate levels of membership.

Committee reports were given by Dave Schulz, Beth Riggins and Diana Sutherland.

Winners were announced - Best Affiliate Chili, Ted Harmon for Sunrise Title; Best Realtor® Chili, Helen Riggins. A taste-off between those two resulted in Helen Riggins winning the overall title.

Paul Hannigan won the 50/50 drawing.

Meeting adjourned at 6:45

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Defending Champion
Nancy Williams Beier for
Lake Buy Realty



2015 Best Realtor® Chili and
Best Overall - Helen Riggins
RE/MAX at the Lake



2015 Best Affiliate Chili
Ted Harmon for
Sunrise Title



Judges John Wheeler, Sharla
Silva and Kelly Gramke



Judges Karri Wiltfong, Dale
Stoltman and Kathy Hagan





REALTOR® PARTY CORNER 2015

Golden R - \$5000

Crystal R - \$2500

Sterling R - \$1000

Leadership - \$500

\$100 Club

Tom Spradling

Investor - \$15 Minimum

Kent Anderson	Laura Koeberl	Joseph Rubin
Carolyn Angell	Sue Kupfer	Karen Schulte
Mike Benne	Bob Kupfer	Kyle Simpson
John Berlette	Mickey LaFerla	Ron Slaughter
Anita Burns	Jarad Lanham	Don Stauch
Chuck Burns	Ethan Leigh	Tony Stephens
Ronda Burris	Becky Lister	Dale Stoltman
Don Cahail	Scott Martin	Susan Stoltman
Evva Cason	Bill McEntyre	Diana Sutherland
Dianne Conner	Donna Meyer	Kenny Teeple
Bret English	Craig Morrison	Ellen Tietmeyer
Jimmie Lee Farmer	Ed Morrison	Ann Walker
Bill Finke	Norma Morrison	Jason Whittle
Phyllis Flinn	Mike Oddo	Nancy Williams Beier
Matt Ford	David O'Neal	Al Wilson
Joy Frederiksen	Jason Pilgram	Jeff Winters
Bev Gibson	Michael Pillman	Margo Witte
Kathleen Hagan	Sue Pope	Cricket Wolfe
Gary Hale	Jared Potts	Loren Woodard
Jan Hall	Helen Riggins	Karen Zarky
Ted Harmon	Beth Riggins	
Pat Heinerikson	Jim Rogers	
Anita Horn	Nancy Rogers	
Steve Horn	Terry Ross	

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February 27, 2015
Lake of the Ozarks Board of REALTORS®
Monthly Financial Status Report

Education

Classroom-

Online Ce-

<http://lobr.theceshop.com>

February Activity

LOBR (CB 124 Checking)

Balance Reported January 29, 2015	\$92,180.62
Income	\$ 6,128.73
Expense	<u>-\$55,457.43</u>
Balance February 27, 2015	\$42,851.92

Total Cash On Hand as February 27, 2015:

CBOLO 126 CD	\$36,157.97
CBOLO 128 Cash Management	\$ 9,836.86
CBOLO 124 Checking	\$42,851.92
Subtotal	\$88,846.75

BOV 127 Flex	\$16,692.30
BOV 118 Cash Mgmt	\$508.03

Subtotal \$17,200.33

TOTAL \$106,047.08

Cash Liabilities as of February 27, 2015:

Payroll Taxes Payable	-\$1,535.86
MAR, NAR, StateProfStds	-\$165.00
Apx. 2015 Principle Payable	-\$12,000.00

Total Cash Liabilities -\$13,700.86

NET CASH TOTAL \$92,346.22

