



The Board Reporter

APRIL, 2014

LAKE OF THE OZARKS BOARD OF REALTORS®

573-374-6646

VOLUME 22, ISSUE 4



PRESIDENT'S LETTER

Beth Riggins, 2014 LOBR
President

Happy Spring! Spring is my favorite time of the year at Lake of the Ozarks! Every day as I drive to the office I see more and more green in the yards. I am happy to hear we have rain forecast for this week. I love seeing all the flowers, bushes and trees beginning to bloom.

I noticed today in MLS that Lakefront home sales are up a little over last year at this time and the total number of foreclosures sold in the first quarter has gone down from 94 last year to 67 in 2014. I think that is great news for the Market! From the activity I have seen, I think this is going to be a busy Season!

On April 10th there will be two chances to attend the QM workshop. It is very important for all of us to become familiar with the new Consumer Financial Protection Bureau Mortgage Rules for 2014. It's not necessary to register but please contact LOBR at linda.yelton@lobr.net to make sure there are enough refreshments and materials for all that attend.

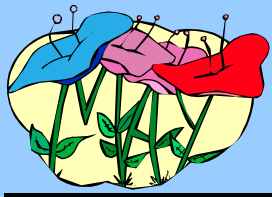
Jockeys are needed for the horse races during the April 15th Awards Dinner at the Stables in Sunrise Beach. The winning jockey gets a mini iPad! Come on out, be goofy and have fun. At least 15 riders are needed so please see details posted in this newsletter to get registered. I hope to see everyone there cheering for their favorite jockey and also supporting fellow agents in celebration of their accomplishments in sales during 2013.

The Un-Meeting survey after last month's get together was very positive. Most everyone that attended thought the food was great and the drink prices very reasonable. Program Chair, Dave Schulz is planning more Un-Meetings at different locations in May, June & July. If you have any suggestions or want to help sponsor one of these events, please contact Dave at davelakehomes@yahoo.com

The Board of Directors has been working on creating different levels of involvement for the Realtor Affiliates. The plan is to make the Affiliate membership more beneficial and interactive for everyone involved. Watch your email and newsletters for more details to come.

I wanted to give you another reminder about CE classes. If you still need your 12 hour continuing education classes you can [click to take it online](#) or go to <http://pr.mo.gov/realestate-ceu-courses-date.asp> to find a class that will work with your schedule. Brokers must renew by June 30th and Salespersons renew by September 30th.

Beth Riggins





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For a collection of Videos from NAR, click
the following link:

<http://link.brightcove.com/services/player/bcpid1785312249>

A variety of topics including Business
Tools, News, Home & Design and others.

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Briggins1960@yahoo.com

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kevinwinters@remax.net

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Susan Stoltman – 317-

9130

condolady@sbcglobal.net

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ajh2395@yahoo.com

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Vicki Brown – 372-5549

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m

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Nancy Rogers- 374-1331

Nancy@lakebuy.com

State Director –

Mickey LaFerla – 552-8625

milaferla@gmail.com



AWARDS DINNER

It was a hard fought battle, but many of you achieved impressive award levels in 2013. Come collect your award!

Awards Dinner – April 15, 2014 – at The Stables

5:30 Social Hour

6:30 Dinner

Cost is \$20 per person and includes your choice of

Prime Rib or Chicken Marsala

Salad, Vegetable Medley, Garlic Cheddar Mashed Potatoes, and Peach Cobbler.

Make reservations – including your choice of entrée – with the board office by April 10. 374-6646 or email linda.yelton@lobr.net

In addition to the production awards, we will be having a REALTOR® Roundup featuring horse races. Sign-up to be a jockey and you will have a chance to win an iPad mini. Just bounce your way to the finish line for your chance to win the iPad!!!! **If you aren't a rider, be sure to bring a little extra cash so you can place your bets.**



Committee Chairs

Award/Programs
Dave Schulz

Education
Ellen Tietmeyer

Finance
Barb Stockwell

Legislative/Bylaws
Mickey LaFerla

MLS
Kevin Winters

RPAC
Nancy Rogers

OFFICE/AGENT UPDATES

New Members

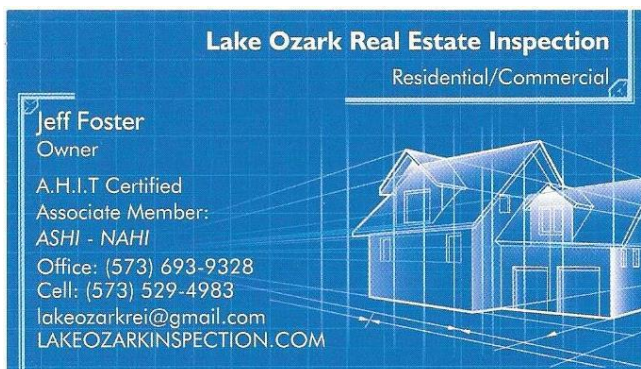
Yvette Hammond, Coldwell Banker Lake Country
Mindy Molinar, Jason Whittle All Pro
Melaine Bohning, Reece & Nichols at the Lake
Donna Meyer, Jason Whittle All Pro
Troy Meyer, Jason Whittle All Pro
Jeffery Winters, RE/MAX at the Lake

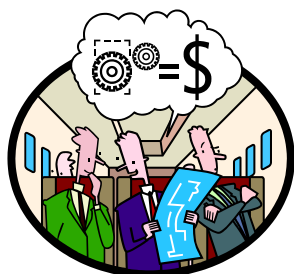
New Affiliates

Dan Robertson, Lake Valley Golf and Country Club

Dropped

Jamie Lux, Integrity Appraisal





**Qualified Mortgage
Informational Session
April 10, 9:00 am or
1:00 pm**

Confused about the Consumer Financial Protection Bureau's new rules and regulations regarding Mortgages? Come to a short workshop designed to clear up those muddy waters.

There is no charge but we need to know how many to expect, so please call the board office, 374-6646, or email linda.yelton@lobr.net

Lake of the Ozarks Board of REALTORS®
Board of Directors Meeting
March 12, 2014

The meeting was called to order by President, Beth Riggins at 9 a.m.

Present: Beth Riggins, Kevin Winters, Nancy Rogers, Barb Stockwell, Bill Johnson, Phyllis Flinn, Vicki Brown, Susan Stoltman, Mickey LaFerla, Anita Horn, and Linda Yelton.

Not Present: All were present

The minutes from the February 12, 2014 board of directors meeting were approved.

MLS Committee Report Recommendations

No report. March MLS committee meeting was cancelled.

New Offices: There were no new offices.

New Members: A motion was made, seconded and passed to accept Yvette Hammond, Coldwell Banker Lake Country, and Neil Robinson, Innovative Real Estate, as new members of the LOBR.

Apply Connect: Linda reported she had spoken to someone at Apply Connect regarding putting a 30-day non-contingent cancellation clause in the contract should we elect to participate in its program. She still hasn't received a satisfactory answer and will continue to discuss the subject with them.

Insurance Claim Recap. Linda and Bill reported on the status of the water damage insurance claim. Payment has been made for all the work and the needed office equipment has been replaced. There is a positive balance left in the account because some equipment and furniture was not replaced. A motion was made, seconded and passed to reimburse Linda for additional hours worked the night of the sprinkler line break. A motion was made, seconded and passed to earmark/reserve the balance in the Repair and Maintenance account to be used if any more of the equipment or furniture needs to be replaced in the future.

The Chamber has a projection screen they might want to sell. Linda will get pricing information and email to the BOD for a vote.

Statewide RPAC Auction: A motion was made, seconded and passed to donate a Golf package that was given to the board by Old Kinderhook and a sapphire earring and necklace set to the state RPAC Auction.

Board Website: Bill suggested the Board may want to consider a new website or updating the current one. The possibility of having Point 2 do a website at no cost was also discussed. A motion was made not to use Point 2 to do this. Motion died. A motion was made, seconded and passed to have Bill research the cost of a new or updated website.

Affiliate Tiers: A list of items that might be considered when putting together an affiliate tier membership structure was discussed. The number of tiers to be offered was also discussed. Beth and Nancy will work to put together a list that shows what each tier would include and present it at the next meeting.

Meeting adjourned at 10:00 a.m





RPAC CORNER 2014



Golden R - \$5000

Crystal R - \$2500

Sterling R - \$1000

Leadership - \$500

\$100 Club

Nancy Rogers

Investor - Minimum of \$15

Gary Bachman	Steve Horn	Randall Roelofs
Jennifer Bachmen	Bill Johnson	Jim Rogers
Gert Baldwin	Sue Kupfer	Jeffnifer Schanuel
Mike Bemboom	Bob Kupfer	Karen Schulte
Mike Benne	Dan Kusgen	Dave Schulz
John Berlette	Mickey LaFerla	Barb Stauch
Randy Bowling	Louis Laboile	Don Stauch
Bruce Brenon	Jarad Lanham	David Stephens
Vicki Brown	Ethan Leigh	Barb Stockwell
Don Cahail	Becky Lister	Don Stoll
Bob Carson	Cindy Manislovich	Susan Stoltman
Jeri Dall	Sally Marshall	Diana Sutherland
John Effertz	Bill McEntyre	Nicholas Sutterer
Linda Eldridge	Chris Mehrens	Jarod Taylor
Bret English	Sherri Moe	Kenny Teeple
Sheri English	Ed Morrison	Ellen Tietmeyer
Jimmie Lee Farmer	Ken Nicholson	Ann Walker
Bill Finke	Denny Ohde	Gayla Welsh
Phyllis Flinn	David O'Neal	Jason Whittle
Bev Gibson	Jackie Paris	Nancy Williams
John Gibson	S Pope	Al Wilson
Kathy Hagan	Boomer Potts	Karri Wiltfong
Judy Hale	Dwight Purvis	Kevin Winters
Jan Hall	D Rice	Jeff Winters
Paul Hannigan	Gary Richards	Crickett Wolfe
Ted Harmon	Maggie Richards	Loren Woodard
Brian Hoover	Helen Riggins	Linda Yelton
Anita Horn	Beth Riggins	Karen Zarky

Please consider joining this growing list of 2014 RPAC contributors. RPAC is dedicated to protecting property rights and protecting your business.



Education

Classroom-

Online Ce-

<http://lobr.theceshop.com>

(save 15% through the end of February)

March 28, 2014

Lake of the Ozarks Board of Realtors, Inc.

Monthly Financial Status Report

March Activity

LOBR (CB 124 Checking)

Balance Reported February 26, 2014	\$91,035.73	
Income	\$43,875.48	
Expense	-\$91,498.49	
Balance March 28, 2014		\$43,412.72

Total Cash On Hand as of March 28, 2014:

CBOLO 126 CD	\$36,071.72	
CBOLO 128 Cash Management	\$9,834.15	
CBOLO 124 Checking	\$43,412.72	
Subtotal		\$89,318.59
BOV Cash Mgmt	\$507.58	
BOV 127 Flex Account	\$16,675.66	
Subtotal		\$17,183.24
TOTAL		\$106,501.83

Cash Liabilities as of March 28, 2014:

Payroll Taxes Payable	-\$1,564.98	
MAR, NAR, StateProfStds, Ppd Local		
Apx. 2014 Principle Payable	-\$9,500.00	
Total Cash Liabilities		-\$11,064.98
NET CASH TOTAL		\$95,436.85

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