

| | 2nd Quarter | | | |
|---|---------------------|---------------------|---------------------|----------------------|
| | 2017 | 2018 | 2019 | 2020 |
| WATERFRONT - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES | | | | |
| Number sold by price range: | | | | |
| \$0-99,999 | 13 | 8 | 4 | 9 |
| \$100,000-199,999 | 76 | 57 | 48 | 47 |
| \$200,000-299,999 | 79 | 67 | 65 | 74 |
| \$300,000-399,999 | 46 | 45 | 44 | 63 |
| \$400,000-499,999 | 25 | 39 | 29 | 30 |
| \$500,000-999,999 | 36 | 29 | 42 | 58 |
| \$1,000,000+ | 6 | 9 | 14 | 11 |
| Total Sold | 281 | 254 | 246 | 292 |
| Total Sell Price | \$92,788,953 | \$91,537,605 | \$99,494,165 | \$114,630,713 |
| Avg Sell Price | \$330,210 | \$360,384 | \$404,448 | \$392,571 |
| Median Sell Price | \$260,000 | \$294,950 | \$310,500 | \$318,950 |
| List to Sell Ratio | 95% | 95% | 96% | 96% |
| Avg Days on Market | 126 | 122 | 140 | 115 |

| OFFSHORE - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES | | | | |
|---|---------------------|---------------------|---------------------|---------------------|
| Number sold by price range: | | | | |
| \$0-99,999 | 102 | 101 | 76 | 61 |
| \$100,000-199,999 | 137 | 144 | 140 | 139 |
| \$200,000-299,999 | 41 | 47 | 62 | 72 |
| \$300,000-399,999 | 16 | 20 | 27 | 24 |
| \$400,000-499,999 | 5 | 1 | 2 | 8 |
| \$500,000-999,999 | 2 | 4 | 5 | 2 |
| \$1,000,000+ | 0 | 0 | 0 | 0 |
| Total Sold | 303 | 317 | 312 | 306 |
| Total Sell Price | \$44,924,822 | \$48,384,730 | \$53,335,364 | \$55,135,463 |
| Avg Sell Price | \$148,267 | \$152,633 | \$170,947 | \$180,181 |
| Median Sell Price | \$131,350 | \$134,900 | \$152,000 | \$165,000 |
| List to Sell Ratio | 96% | 96% | 97% | 96% |
| Avg Days on Market | 126 | 117 | 99 | 101 |

| CONDO | | | | |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|
| Number sold by price range: | | | | |
| \$0-99,999 | 52 | 35 | 40 | 33 |
| \$100,000-199,999 | 157 | 145 | 136 | 114 |
| \$200,000-299,999 | 42 | 61 | 75 | 96 |
| \$300,000-399,999 | 10 | 12 | 18 | 18 |
| \$400,000-499,999 | 3 | 0 | 5 | 4 |
| \$500,000-999,999 | 0 | 0 | 0 | 5 |
| \$1,000,000+ | 0 | 0 | 0 | 1 |
| Total Sold | 264 | 253 | 274 | 271 |
| Total Sell Price | \$41,326,613 | \$42,497,284 | \$49,183,842 | \$53,104,297 |
| Avg Sell Price | \$156,540 | \$167,973 | \$179,503 | \$195,957 |
| Median Sell Price | \$144,063 | \$160,000 | \$170,000 | \$170,000 |
| List to Sell Ratio | 96% | 97% | 97% | 99% |
| Avg Days on Market | 119 | 109 | 102 | 110 |

This information is for properties that were listed and sold through the Multiple Listing Services of Lake of the Ozarks Board of REALTORS® and Bagnell Dam Association of REALTORS® during the periods shown.

Information is deemed reliable, but is not guaranteed.

| | 2nd Quarter | | | |
|------------------------|--------------------|-------------|-------------|-------------|
| | 2017 | 2018 | 2019 | 2020 |
| WATERFRONT LOTS | | | | |
| Total Sold | 26 | 21 | 21 | 23 |
| Total Sell Price | \$3,312,050 | \$2,345,400 | \$2,743,150 | \$2,724,900 |
| Avg Sell Price | \$127,387 | \$111,686 | \$130,626 | \$118,474 |
| Median Sell Price | \$57,500 | \$60,000 | \$60,000 | \$70,000 |
| List to Sell Ratio | 89% | 79% | 84% | 88% |
| Avg Days on Market | 179 | 100 | 150 | 184 |

| | | | | |
|------------------------------|-------------|-------------|-------------|-------------|
| OTHER LOTS & LAND | | | | |
| Total Sold | 37 | 67 | 86 | 97 |
| Total Sell Price | \$1,285,030 | \$2,487,311 | \$3,076,545 | \$3,584,377 |
| Avg Sell Price | \$34,731 | \$37,124 | \$35,774 | \$36,952 |
| Median Sell Price | \$20,000 | \$17,500 | \$14,500 | \$17,000 |
| List to Sell Ratio | 81% | 88% | 88% | 89% |
| Avg Days on Market | 164 | 200 | 125 | 151 |

| | | | | |
|--------------------|-------------|-------------|-------------|-------------|
| COMMERCIAL | | | | |
| Total Sold | 16 | 29 | 14 | 14 |
| Total Sell Price | \$4,022,300 | \$7,189,900 | \$4,471,532 | \$4,166,300 |
| Avg Sell Price | \$251,394 | \$247,928 | \$319,395 | \$297,593 |
| Median Sell Price | \$94,000 | \$125,000 | \$151,125 | \$183,500 |
| List to Sell Ratio | 95% | 79% | 93% | 89% |
| Avg Days on Market | 558 | 450 | 116 | 175 |

| | | | | |
|--------------------|-------------|-------------|-----------|-------------|
| FARM | | | | |
| Total Sold | 9 | 10 | 4 | 5 |
| Total Sell Price | \$1,543,400 | \$4,129,000 | \$827,500 | \$2,384,000 |
| Avg Sell Price | \$171,489 | \$412,900 | \$206,875 | \$476,800 |
| Median Sell Price | \$182,000 | \$300,000 | \$219,500 | \$450,000 |
| List to Sell Ratio | 95% | 96% | 94% | 93% |
| Avg Days on Market | 71 | 92 | 74 | 141 |

| | | | | |
|-------------------------|---------------|---------------|---------------|---------------|
| QUARTERLY TOTALS | | | | |
| Total Sold | 936 | 951 | 957 | 1,008 |
| Total Sell Price | \$189,203,168 | \$198,571,230 | \$213,132,098 | \$235,730,050 |

Updated July 2020

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