

	4th Quarter			
	2017	2018	2019	2020
WATERFRONT - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	8	6	3	7
\$100,000-199,999	51	40	29	27
\$200,000-299,999	62	63	75	62
\$300,000-399,999	44	46	50	70
\$400,000-499,999	22	19	29	49
\$500,000-999,999	26	34	46	90
\$1,000,000+	4	12	7	36
Total Sold	217	220	239	341
Total Sell Price	\$71,366,164	\$91,431,697	\$94,013,407	\$186,106,450
Avg Sell Price	\$328,876	\$415,599	\$393,362	\$545,767
Median Sell Price	\$289,500	\$300,000	\$320,000	\$414,000
List to Sell Ratio	94%	94%	95%	98%
Avg Days on Market	124	114	117	65

OFFSHORE - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	90	90	62	60
\$100,000-199,999	100	120	122	137
\$200,000-299,999	29	39	57	95
\$300,000-399,999	27	14	13	50
\$400,000-499,999	3	4	3	26
\$500,000-999,999	1	2	2	9
\$1,000,000+	0	0	0	0
Total Sold	250	269	259	377
Total Sell Price	\$38,444,375	\$39,650,616	\$42,662,118	\$81,680,796
Avg Sell Price	\$153,778	\$147,400	\$164,719	\$216,660
Median Sell Price	\$135,500	\$130,000	\$150,000	\$190,000
List to Sell Ratio	95%	95%	96%	98%
Avg Days on Market	134	110	96	97

CONDO				
Number sold by price range:				
\$0-99,999	36	39	30	27
\$100,000-199,999	118	84	83	105
\$200,000-299,999	46	39	58	102
\$300,000-399,999	7	8	8	57
\$400,000-499,999	1	2	1	13
\$500,000-999,999	0	0	1	8
\$1,000,000+	0	0	0	0
Total Sold	208	172	181	312
Total Sell Price	\$33,584,364	\$28,237,969	\$32,456,707	\$73,624,752
Avg Sell Price	\$161,463	\$164,174	\$179,319	\$235,977
Median Sell Price	\$155,000	\$158,500	\$170,000	\$225,000
List to Sell Ratio	97%	96%	97%	101%
Avg Days on Market	140	130	100	69

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Updated February 2021

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	4th Quarter			
	2017	2018	2019	2020
WATERFRONT LOTS				
Total Sold	26	16	20	76
Total Sell Price	\$2,249,400	\$2,531,900	\$2,282,600	\$14,734,250
Avg Sell Price	\$86,515	\$158,244	\$114,130	\$193,872
Median Sell Price	\$64,000	\$80,750	\$71,000	\$102,500
List to Sell Ratio	83%	84%	86%	92%
Avg Days on Market	265	241	228	240

OTHER LOTS & LAND				
Total Sold	57	73	61	117
Total Sell Price	\$2,410,643	\$1,940,341	\$3,372,730	\$7,381,995
Avg Sell Price	\$42,292	\$26,580	\$55,291	\$63,094
Median Sell Price	\$28,000	\$14,500	\$27,000	\$32,000
List to Sell Ratio	86%	86%	92%	91%
Avg Days on Market	123	185	143	199

COMMERCIAL				
Total Sold	18	19	24	38
Total Sell Price	\$4,447,000	\$6,067,618	\$5,981,250	\$14,671,489
Avg Sell Price	\$247,056	\$319,348	\$249,219	\$386,092
Median Sell Price	\$120,000	\$176,418	\$181,500	\$195,000
List to Sell Ratio	88%	88%	81%	87%
Avg Days on Market	255	121	99	216

FARM				
Total Sold	7	2	6	9
Total Sell Price	\$1,629,395	\$360,000	\$2,115,500	\$4,304,075
Avg Sell Price	\$232,771	\$180,000	\$352,583	\$478,231
Median Sell Price	\$290,000	\$180,000	\$372,000	\$249,000
List to Sell Ratio	94%	98%	96%	93%
Avg Days on Market	87	45	98	96

QUARTERLY TOTALS				
Total Sold	783	771	790	1270
Total Sell Price	\$154,131,341	\$170,220,141	\$182,884,312	\$382,503,807

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