

	4th Quarter			
	2016	2017	2018	2019
WATERFRONT - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	6	8	6	3
\$100,000-199,999	49	51	40	29
\$200,000-299,999	68	62	63	75
\$300,000-399,999	30	44	46	50
\$400,000-499,999	23	22	19	29
\$500,000-999,999	21	26	34	46
\$1,000,000+	6	4	12	7
Total Sold	203	217	220	239
Total Sell Price	\$68,763,666	\$71,366,164	\$91,431,697	\$94,013,407
Avg Sell Price	\$338,737	\$328,876	\$415,599	\$393,362
Median Sell Price	\$258,500	\$289,500	\$300,000	\$320,000
List to Sell Ratio	94%	94%	94%	95%
Avg Days on Market	160	124	114	117

OFFSHORE - RESIDENTIAL SINGLE FAMILY HOMES, VILLAS & TOWNHOMES				
Number sold by price range:				
\$0-99,999	79	90	90	16
\$100,000-199,999	112	100	120	14
\$200,000-299,999	41	29	39	3
\$300,000-399,999	9	27	14	0
\$400,000-499,999	0	3	4	0
\$500,000-999,999	2	1	2	0
\$1,000,000+	0	0	0	0
Total Sold	243	250	269	33
Total Sell Price	\$35,560,719	\$38,444,375	\$39,650,616	\$3,935,800
Avg Sell Price	\$146,340	\$153,778	\$147,400	\$119,267
Median Sell Price	\$133,900	\$135,500	\$130,000	\$150,000
List to Sell Ratio	95%	95%	95%	95%
Avg Days on Market	131	134	110	108

CONDO				
Number sold by price range:				
\$0-99,999	28	36	39	30
\$100,000-199,999	102	118	84	83
\$200,000-299,999	32	46	39	58
\$300,000-399,999	4	7	8	8
\$400,000-499,999	0	1	2	1
\$500,000-999,999	0	0	0	1
\$1,000,000+	0	0	0	0
Total Sold	166	208	172	181
Total Sell Price	\$26,043,191	\$33,584,364	\$28,237,969	\$32,456,707
Avg Sell Price	\$156,887	\$161,463	\$164,174	\$179,319
Median Sell Price	\$155,500	\$155,000	\$158,500	\$170,000
List to Sell Ratio	96%	97%	96%	97%
Avg Days on Market	157	140	130	100

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	4th Quarter			
	2016	2017	2018	2019
WATERFRONT LOTS				
Total Sold	23	26	16	20
Total Sell Price	\$3,185,151	\$2,249,400	\$2,531,900	\$2,282,600
Avg Sell Price	\$138,485	\$86,515	\$158,244	\$114,130
Median Sell Price	\$65,000	\$64,000	\$80,750	\$71,000
List to Sell Ratio	82%	83%	84%	86%
Avg Days on Market	237	265	241	228

OTHER LOTS & LAND				
Total Sold	44	57	73	61
Total Sell Price	\$1,202,915	\$2,410,643	\$1,940,341	\$3,372,730
Avg Sell Price	\$27,339	\$42,292	\$26,580	\$55,291
Median Sell Price	\$20,000	\$28,000	\$14,500	\$27,000
List to Sell Ratio	86%	86%	86%	92%
Avg Days on Market	200	123	185	143

COMMERCIAL				
Total Sold	21	18	19	24
Total Sell Price	\$6,296,900	\$4,447,000	\$6,067,618	\$5,981,250
Avg Sell Price	\$299,852	\$247,056	\$319,348	\$249,219
Median Sell Price	\$132,500	\$120,000	\$176,418	\$181,500
List to Sell Ratio	91%	88%	88%	81%
Avg Days on Market	245	255	121	99

FARM				
Total Sold	2	7	2	6
Total Sell Price	\$483,000	\$1,629,395	\$360,000	\$2,115,500
Avg Sell Price	\$241,500	\$232,771	\$180,000	\$352,583
Median Sell Price	\$241,500	\$290,000	\$180,000	\$372,000
List to Sell Ratio	95%	94%	98%	96%
Avg Days on Market	172	87	45	98

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