

Lake of the Ozarks Board of REALTORS®

*REALTOR® Associate of the Year*

To recognize Professionalism through Participation, Education and Service

**PURPOSE:** The primary purpose of the REALTOR® ASSOCIATE of the Year Award is to recognize and reward high professional achievement of a member who seeks excellence through education and who voluntarily contributes his/her time and skills to their community and the local Board.

**ELIGIBILITY:** Broker Salespersons and Salespersons are eligible for this award. Broker-owners, Broker Managers (DRs), and the current year's board President are not eligible for this award. The REALTOR® ASSOCIATE of the Year Award is designed for both new REALTORS® and for those who have held membership for many years. Emphasis is placed on recent activities and contributions rather than past achievements, since the basic concept is to award qualification points for the current period. A REALTOR® ASSOCIATE of the Year award recipient will be ineligible for the four years following receipt of the award.

**QUALIFICATIONS:** The qualification period is from October 1st to September 30th. **Applications must be submitted no later than October 31st of the qualifying year.** Applicants may re-qualify every year, with the exception of award recipients, who are ineligible for the 4 years following receipt of the award. Yearly qualification is required in order to encourage continuing activity and involvement. An application form is on the following page. It lists, in detail, the point breakdown by category. To apply for consideration, you need to complete the form and return it to LOBR, PO BOX 507, Sunrise Beach, MO 65079 or fax it to 374-2731. The LOBR Awards Committee may, at its discretion, require complete documentation of a member's participation. **To qualify, applicants must have points in Sections A, B, and E.**

**AWARDS:** The Award will be presented at the annual Installation Banquet.

**SELECTION:** The REALTOR® ASSOCIATE of the Year will be selected based on total points. In the event of a tie, the Awards Committee will use sales production to break the tie. If a tie persists, the Awards Committee may ask the contenders to submit an essay. The subject and length of the essay will be determined by the Awards Committee.

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NAME: \_\_\_\_\_ FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

BUSINESS PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

Return to: LOBR, PO Box 507, Sunrise Beach, MO 65079 OR Fax to 573-374-2731–  
**NO LATER THAN**  
**October 31, 2018**

Application For REALTOR® ASSOCIATE of the Year

Complete the following application and return it to LOBR before October 31, 2018. PLEASE NOTE:

- 1) To qualify, applicant must have points in A, B, and E.
2) All activities must occur between October 1, 2017 and September 30, 2018.

A. Local Board/Association Activity

- Attendance of over 50% of scheduled board meetings - 10 points
Committee Member - 10 points per committee
Committee Chair - 15 points per committee
Local Director - 15 points
Board Officer - 15 points
President - 30 points
Task Force - 5 points

Designation related course approved by NAR - 1 point per hour of attendance (excluding REALTOR® Institute)
Example: ABR, CIPS, CRS, CRB, PMN, etc.
List courses:

B. State Association Activity

- Attend State Output Group Meeting as member-at-large - 5 points per committee.
State Mission Committee Member - 10 points per committee (Must attend a minimum 2 meetings per year).
The term "committee" includes subcommittee. Please Indicate:

- Appraisal Bylaws/Policy CENTER
CENTER Trustees Credentials
Commercial Education Hot Topics
Diversity Awareness Finance IMPAC
Gov. Affairs Leadership Academy Steering
Legislative Policy Professional Standards
Property Mgmt ROTY Technology
RSOTY RPAC Standard Forms
Strategic Action MLS Forum

- State Task Force Member - 5 points each
State Committee Chair - 20 points per committee
State Executive Committee member - 30 points
State Director - 20 points
State Officer - 40 points
State President - 50 points

C. National Association Activity

- National Committee Member - 20 points (must attend 2 meetings per year)
National Committee Chair - 50 points per committee
National Director - 30 points
National Officer - 150 points
Attended 2016 National Convention - 30 points

D. Political Involvement

- RPAC Contributor - 5 points
Attended 2018 Capitol Conference - 10 points
MAR/NAR Call to Action - 5 points

E. Education

- REALTOR® Institute - 1 point per hour GRI credit earned during application period
Received your GRI during application period - 10 points
Local Board, MAR or NAR sponsored seminar - 1 point per hour of attendance (exclusive of continuing education credits)
Attend one or more of the following - Professional Standards Seminar, Statewide Professional Standards Training, or Board Leadership Conference. 5 points per event

F. Community Involvement

5 points each, maximum of 50 points.

G. Production

Dollar volume of sales from October 1, 2016, through September 30, 2018:

Broker's Signature verifying sales volume:

TOTAL POINTS EARNED